



ROYAL BANK

Royal Bank of Canada  
Systems & Technology  
315 Front Street, West  
Toronto, Ontario M5V 3A4

1993 June 28

TO WHOM IT MAY CONCERN

Re: Mr. Steven Davids  
American Power Conversion  
Canadian Sales Manager

Mr. Davids has handled the Royal Bank account with APC for over a year now, I have worked with him and find him to be responsible, attentive, courteous and continually giving a high level of service.

I highly recommend him as an asset to any company.

Royal Bank of Canada  
Technology Planning & Development

John M. Wiencis  
Project Leader

JW:sl